

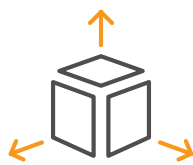
PROFESSIONAL SERVICES

HOW CAN WE HELP YOU?

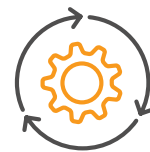
Our Professional Services Team specialises in open source solutions for cloud computing, distributed storage, and self-paced on-line training. Whether you're looking to deploy an OpenStack cloud environment, a Ceph storage cluster, or your very own learning management system, we have the knowledge and experience to guide you through the entire process.



CITY CLOUD ACADEMY



ARCHITECTURE & DESIGN



IMPLEMENTATION & OPTIMIZATION



TRAINING DELIVERY



COURSEWARE DEVELOPMENT



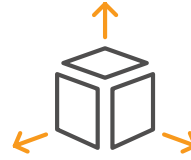
TECHNICAL DOCUMENTATION



CITY CLOUD ACADEMY

Complex technology is... well, complex. And if you want to enable people to train on your distributed product, they'll need an integrated training platform with distributed, on-demand labs.

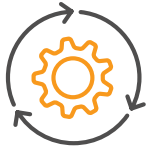
That's what we built City Cloud Academy. A fully integrated platform enabling you to run realistic, distributed live lab environments on OpenStack, all running on the Open edX stack. Because open wins.



ARCHITECTURE & DESIGN

Whether you're looking to deploy an OpenStack cloud environment, a Ceph storage cluster, or your very own learning management system, we have the knowledge and experience to guide you through the process.

Our technical architects have years of experience building distributed systems in a variety of verticals and organization sizes.



IMPLEMENTATION & OPTIMIZATION

Want to just provide hardware and specs, and have us roll out your system for you? Not a problem. With years of experience under our belts, we'll get you rolling in no time.

Do you want to outsource building a Ceph or OpenStack cluster, or have us provide a learning management system for you?



TRAINING DELIVERY

Are you looking to train a team on-site? Bring them up to speed on Ceph, OpenStack, Open edX, software-defined networking, or high availability in no time?

Our expert instructors travel globally and are happy to share.



COURSEWARE DEVELOPMENT

Got some cool technology to share with customers? Want to drive demand, and increase customer awareness and expertise?

We have fantastic course authors and instructors, who combine their training expertise with unique technical insight.

Courseware development is available for both instructor-led and self-paced training. Need a delivery platform to go with that? We have that too!



TECHNICAL DOCUMENTATION

Need excellent, customer-centric documentation expertise for a technical walk-through or white paper? We've got you covered.

Our technical experts excel in competent and comprehensive written expression.

CITY CREDITS

City Credits are what you buy in order to use our services. Think of them like a currency.

All of our Professional Services have a price in City Credits. That makes credits enormously flexible: whether you want to engage us for quick remote help, or an on-site training workshop, or multi-week consulting – you just buy as many City Credits as you need.

City Credits scale as your needs scale: our attractive discount model ensures that as you buy more, the price per credit drops significantly. But if a tiny credit package is what you need, we have that in store too. You can buy as few as 6, equivalent to one hour of remote consulting.

Service type	Credits	Automatic discount	Total
1 hour of expert remote consulting	6	N/A	\$390
Availability Checkup package	24	5%	\$1,482
1 full day of on-site training or consulting	48	10%	\$2,808
3-day on-site training workshop	144	15%	\$8,424
1-week on-site consulting	240	20%	\$12,480
Open edX course development (10 lessons)	520	25%	\$25,350

DISCOUNTS

Discounts are not limited to a specific type of service. Say you're booking on-site consulting combined with classroom training, and both combined put your number of purchased credits in the 80+ bracket, you're eligible for a 15% discount on everything!

Additional discounts are available for non-profit and charitable organizations. Please contact us for details.

Credits on order	Volume discount	Ideal for
Less than 20	N/A	Quick help!
20-39	5%	Availability Checkup, Open-Enrollment Training (single attendee)
40-79	10%	1 day On-Site Consulting
80-159	15%	Customized Multi-Day On-Site Training
160-319	20%	1 week On-Site Consulting, Open-Enrollment Training (multiple attendees)
320-639	25%	Complex projects, OEM Consulting
More than 640	30%	Long-Term Partnership